

### THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

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### MEMORANDUM

- TO: Members of the School Board Lori White, Superintendent Mitsi Corcoran, Chief Financial Officer
- FROM: Pat Black, CPPB, Director of Materials Management

# TITLE: APPROVAL TO AWARD BID #13-0039 FOR WINDOW COVERINGS AND WINDOW FILM INSTALLATION AND REPAIR SERVICES

Bids to provide 'Window Coverings and Window Film Installation and Repair Services' were received from five vendors on February 5, 2013. The bid of CVB, Inc., dba Coastal Window Treatments was the best overall low bid for window coverings installation and repair services and the bid of Tint King, LLC, was the best low bid for window film installation and repair services. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:** 

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 02-26-2013

Fiscal Impact:

Not to exceed \$ 55,000.00

**Recommended Motion:** That the bids of CVB, Inc., dba Coastal Window Treatments for window coverings installation and repair services and the bid of Tint King, LLC, for window film installation and repair services, in an amount not to exceed \$55,000.00, be approved as presented.

|       | Description  | Unit                | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of<br>Suncoast, Inc. |
|-------|--|---------------------|--|---------------------------------------|
| Cate  | gory I - Vertical Louver Blinds (price Category IA or IB)  |                     |  |                                       |
| Α.    | Pricing by Manufacturer's Percentage Discount from Manufacturer Retail Price (MSRP)  | 's Suggested        |  |                                       |
| blinc | ate name of manufacturer and percentage discount from MSRP for<br>Is (to include a standard valance, track, pvc slats, and pulley system<br>ponents of such: Provide MSRP catalog or price sheets. |                     |  |                                       |
| 1     | Manufacturer:  |                     |  |                                       |
|       |  | % discount          |  |                                       |
| 2     | Manufacturer:  |                     |  |                                       |
| _     |  | % discount          |  |                                       |
|       | OR   |                     |  |                                       |
| В.    | Pricing by Manufactured Size.  |                     |  |                                       |
| Usin  | g 3 1/2" wide vanes  |                     |  |                                       |
| 3     | Blinds up to 42" in height: (price to be based on track width) using a 3 1/2" wide vane  | per inch            |  |                                       |
| 4     | Blinds up to 84" in height: (price to be based on track width) using a 3 1/2" wide vane  | per inch            |  |                                       |
| a.    | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 3 1/2" wide vane)  | per inch            |  |                                       |
| 5     | Replacement track only (price to be based on width) for use with a 3 1/2" wide vane  | per inch            |  |                                       |
| 6     | Replacement PVC (3 1/2" wide) vanes only - up to 42" in length   | each                |  |                                       |
| 7     | Replacement PVC (3 1/2" wide) vanes only - up to 84" in length   | each                |  |                                       |
| 8     | Replacement PVC (3 1/2" wide) vanes for each additional 12" in length  | add for<br>each 12" |  |                                       |

|       | Description  | Unit                | CVB Inc.,<br>dba<br>Coastal Window Treatments                       | Quality Window Tinting |
|-------|--|---------------------|---|------------------------|
| Cate  | gory I - Vertical Louver Blinds (price Category IA or IB)  |                     |   |                        |
| Α.    | Pricing by Manufacturer's Percentage Discount from Manufacturer'<br>Retail Price (MSRP)  | s Suggested         |   |                        |
| blinc | ate name of manufacturer and percentage discount from MSRP for<br>Is (to include a standard valance, track, pvc slats, and pulley system<br>ponents of such: Provide MSRP catalog or price sheets. |                     |   |                        |
| 1     | Manufacturer:  |                     |   |                        |
|       |  | % discount          |   |                        |
| 2     | Manufacturer:  |                     |   |                        |
| _     |  | % discount          |   |                        |
|       | OR   |                     |   |                        |
| В.    | Pricing by Manufactured Size.  |                     |   |                        |
| Usin  | g 3 1/2" wide vanes  |                     |   |                        |
| 3     | Blinds up to 42" in height: (price to be based on track width) using a 3 1/2" wide vane  | per inch            | \$0.85<br>Pricing starts at 36" minimum width                       |                        |
| 4     | Blinds up to 84" in height: (price to be based on track width) using a 3 1/2" wide vane  | per inch            | \$1.10<br>Pricing starts at 36" minimum width                       |                        |
| a.    | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 3 1/2" wide vane)  | per inch            | \$0.10  |                        |
| 5     | Replacement track only (price to be based on width) for use with a 3 1/2" wide vane  | per inch            | \$0.70  |                        |
| 6     | Replacement PVC (3 1/2" wide) vanes only - up to 42" in length   | each                | \$2.25<br>Commercial grade PVC (.030 thick -<br>heaviest available) |                        |
| 7     | Replacement PVC (3 1/2" wide) vanes only - up to 84" in length   | each                | \$2.50<br>Commercial grade PVC (.030 thick -<br>heaviest available) |                        |
| 8     | Replacement PVC (3 1/2" wide) vanes for each additional 12" in length  | add for<br>each 12" | \$0.30  |                        |

|       | Description   | Unit                | Tint King, LLC |
|-------|---|---------------------|----------------|
| Cate  | gory I - Vertical Louver Blinds (price Category IA or IB)   | L                   |                |
| А.    | Pricing by Manufacturer's Percentage Discount from Manufacturer'<br>Retail Price (MSRP)   | 's Suggested        |                |
| blind | cate name of manufacturer and percentage discount from MSRP for<br>Is (to include a standard valance, track, pvc slats, and pulley system<br>ponents of such: Provide MSRP catalog or price sheets. |                     |                |
| 1     | Manufacturer:   | <b>F</b>            |                |
| 1     |   | % discount          |                |
| 2     | Manufacturer:   |                     |                |
|       |   | % discount          |                |
|       | OR  |                     |                |
| В.    | Pricing by Manufactured Size.   |                     |                |
| Usin  | g 3 1/2" wide vanes   |                     |                |
| 3     | Blinds up to 42" in height: (price to be based on track width) using a 3 1/2" wide vane   | per inch            | \$1.25         |
| 4     | Blinds up to 84" in height: (price to be based on track width) using a 3 1/2" wide vane   | per inch            | \$1.40         |
| a.    | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 3 1/2" wide vane)   | per inch            | \$0.20         |
| 5     | Replacement track only (price to be based on width) for use with a 3 1/2" wide vane   | per inch            | \$1.00         |
| 6     | Replacement PVC (3 1/2" wide) vanes only - up to 42" in length  | each                | \$2.95         |
| 7     | Replacement PVC (3 1/2" wide) vanes only - up to 84" in length  | each                | \$2.95         |
| 8     | Replacement PVC (3 1/2" wide) vanes for each additional 12" in length   | add for<br>each 12" | \$0.50         |

|      | Description   | Unit                | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of<br>Suncoast, Inc. |
|------|---|---------------------|--|---------------------------------------|
| Usin | g 2" wide vanes   |                     |  |                                       |
| 9    | Blinds up to 42" in height: (price to be based on track width) using a 2" wide vane   | per inch            |  |                                       |
| 10   | Blinds up to 84" in height: (price to be based on track width) using a 2" wide vane   | per inch            |  |                                       |
| a.   | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 2" wide vane) | add per inch        |  |                                       |
| 11   | Replacement track only (price to be based on width) for use with a 2" wide vane   | per inch            |  |                                       |
| 12   | Replacement PVC (2" wide) vanes only - up to 42" in length  | each                |  |                                       |
| 13   | Replacement PVC (2" wide) vanes only - up to 84" in length  | each                |  |                                       |
| 14   | Replacement PVC (2" wide) vanes for each additional 12" in length   | add for<br>each 12" |  |                                       |
| 15   | Replacement valance only (per linear foot)  | per linear<br>foot  |  |                                       |
|      | gory II - Installation Labor for Discounted or Manufactured Vertical ponents  | Blinds and          |  |                                       |
| 16   | Installation labor for vertical blinds and replacement tracks   | per inch            |  |                                       |
| 17   | Removal of existing verticals   | each                |  |                                       |
| 18   | Minimum installation labor for vertical blinds and all components   | minimum             |  |                                       |

|      | Description   | Unit                | CVB Inc.,<br>dba<br>Coastal Window Treatments                    | Quality Window Tinting |
|------|---|---------------------|--|------------------------|
| Usin | g 2" wide vanes   |                     |  |                        |
| 9    | Blinds up to 42" in height: (price to be based on track width) using a 2" wide vane   | per inch            | \$1.70<br>Pricing starts at 36" minimum width                    |                        |
| 10   | Blinds up to 84" in height: (price to be based on track width) using a 2" wide vane   | per inch            | \$2.20<br>Pricing starts at 36" minimum width                    |                        |
| a.   | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 2" wide vane) | add per inch        | \$0.20   |                        |
| 11   | Replacement track only (price to be based on width) for use with a 2" wide vane   | per inch            | \$1.25<br>Pricing starts at 36" minimum width                    |                        |
| 12   | Replacement PVC (2" wide) vanes only - up to 42" in length  | each                | \$2.25   |                        |
| 13   | Replacement PVC (2" wide) vanes only - up to 84" in length  | each                | \$2.50   |                        |
| 14   | Replacement PVC (2" wide) vanes for each additional 12" in length   | add for<br>each 12" | \$0.30   |                        |
| 15   | Replacement valance only (per linear foot)  | per linear<br>foot  | \$2.75   |                        |
|      | gory II - Installation Labor for Discounted or Manufactured Vertical ponents  | Blinds and          |  |                        |
| 16   | Installation labor for vertical blinds and replacement tracks   | per inch            | \$0.35   |                        |
| 17   | Removal of existing verticals   | each                | Up to 72" in width \$8.00  |                        |
|      |   | Cuon                | >72" in width \$10.00  |                        |
| 18   | Minimum installation labor for vertical blinds and all components   | minimum             | \$55.00<br>Per trip (divided if multiple jobs at same<br>school) |                        |

|      | Description   |                     | Tint King, LLC |
|------|---|---------------------|----------------|
| Usin | g 2" wide vanes   |                     |                |
| 9    | Blinds up to 42" in height: (price to be based on track width) using a 2" wide vane   | per inch            | \$2.10         |
| 10   | Blinds up to 84" in height: (price to be based on track width) using a 2" wide vane   | per inch            | \$2.50         |
| a.   | Add per inch (price based on track width) for blinds over 84" in height each additional 12" in height over 84" (using a 2" wide vane) | add per inch        | \$0.40         |
| 11   | Replacement track only (price to be based on width) for use with a 2" wide vane   | per inch            | \$1.50         |
| 12   | Replacement PVC (2" wide) vanes only - up to 42" in length  | each                | \$2.50         |
| 13   | Replacement PVC (2" wide) vanes only - up to 84" in length  | each                | \$2.50         |
| 14   | Replacement PVC (2" wide) vanes for each additional 12" in length   | add for<br>each 12" | \$0.60         |
| 15   | Replacement valance only (per linear foot)  | per linear<br>foot  | \$3.50         |
|      | gory II - Installation Labor for Discounted or Manufactured Vertical ponents  | Blinds and          |                |
| 16   | Installation labor for vertical blinds and replacement tracks   | per inch            | \$0.65         |
| 17   | Removal of existing verticals   | each                | \$10.00        |
| 18   | Minimum installation labor for vertical blinds and all components   | minimum             | \$75.00        |

|               | Description   | Unit       | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of<br>Suncoast, Inc. |
|---------------|---|------------|--|---------------------------------------|
| Cate          | gory III - Aluminum Horizontal Blinds   |            |  |                                       |
| disco<br>spec | Products or approved alternate. Indicate name of manufacturer ar<br>ount from MSRP price. If bidding other than Vista Products, comple<br>ifications sufficient to evaluate product must be submitted with bid.<br>P catalog or price sheets. | ete        |  |                                       |
| 1" Ho         | prizontal blinds  |            |  |                                       |
| 19            | Manufacturer:   |            |  |                                       |
| 13            |   | % discount |  |                                       |
| 20            | Manufacturer:   |            |  |                                       |
| 20            |   | % discount |  |                                       |
| 1/2"          | Horizontal blinds   |            |  |                                       |
| 21            | Manufacturer:   |            |  |                                       |
|               |   | % discount |  |                                       |
| 22            | Manufacturer:   | % discount |  |                                       |
| 2" Ho         | prizontal blinds  |            |  |                                       |
| 23            | Manufacturer:   |            |  |                                       |
| 23            |   | % discount |  |                                       |
| 24            | Manufacturer:   |            |  |                                       |
| 27            |   | % discount |  |                                       |
| 25            | Installation labor for aluminum horizontal blinds   | each       |  |                                       |
| 26            | Removal of existing aluminum horizontal blinds  | each       |  |                                       |
| 27            | Minimum labor for horizontal blinds   | minimum    |  |                                       |

|               | Description   | Unit        | CVB Inc.,<br>dba<br>Coastal Window Treatments                    | Quality Window Tinting |
|---------------|---|-------------|--|------------------------|
| Cate          | gory III - Aluminum Horizontal Blinds   |             |  |                        |
| disco<br>spec | a Products or approved alternate. Indicate name of manufact<br>ount from MSRP price. If bidding other than Vista Products,<br>difications sufficient to evaluate product must be submitted w<br>RP catalog or price sheets. | complete    |  |                        |
| 1" H          | orizontal blinds  |             |  |                        |
| 19            | Manufacturer:   |             | Vista Products   |                        |
| 19            |   | % discount  | 72.5%  |                        |
| 20            | Manufacturer:   |             |  |                        |
| 20            |   | % discount  |  |                        |
| 1/2"          | Horizontal blinds   |             |  |                        |
| 21            | Manufacturer:   |             | Universal Window Coverings                                       |                        |
|               |   | % discount  | 20%  |                        |
| 22            | Manufacturer:   | 0/ diagonat |  |                        |
| 2" H          | orizontal blinds  | % discount  |  |                        |
| 23            | Manufacturer:   |             | Vista Products   |                        |
| 23            |   | % discount  | 60%  |                        |
| 24            | Manufacturer:   |             |  |                        |
| 27            |   | % discount  |  |                        |
| 25            | Installation labor for aluminum horizontal blinds   | each        | Up to 52" in width \$9.00  |                        |
|               |   |             | >52"in width \$12.00   |                        |
| 26            | Removal of existing aluminum horizontal blinds  | each        | Up to 52" in width \$6.00<br>>52"in width \$8.00                 |                        |
| 27            | Minimum labor for horizontal blinds   | minimum     | \$55.00<br>Per trip (divided if multiple jobs at same<br>school) |                        |

|               | Description  | Unit       | Tint King, LLC |
|---------------|--|------------|----------------|
| Cate          | gory III - Aluminum Horizontal Blinds  |            |                |
| disco<br>spec | a Products or approved alternate. Indicate name of manufacturer an<br>ount from MSRP price. If bidding other than Vista Products, comple-<br>cifications sufficient to evaluate product must be submitted with bid.<br>RP catalog or price sheets. | te         |                |
| 1" H          | orizontal blinds   |            |                |
| 19            | Manufacturer:  |            | Vista          |
| 19            |  | % discount | 50%            |
| 20            | Manufacturer:  |            |                |
| 20            |  | % discount |                |
| 1/2"          | Horizontal blinds  |            |                |
| 21            | Manufacturer:  |            | Vista          |
|               |  | % discount | 50%            |
| 22            | Manufacturer:  |            |                |
| 2" H          | orizontal blinds   | % discount |                |
| 23            | Manufacturer:  |            | Vista          |
| 23            |  | % discount | 50%            |
| 24            | Manufacturer:  |            |                |
| 24            |  | % discount |                |
| 25            | Installation labor for aluminum horizontal blinds  | each       | \$15.00        |
| 26            | Removal of existing aluminum horizontal blinds   | each       | \$10.00        |
| 27            | Minimum labor for horizontal blinds  | minimum    | \$65.00        |

|                 | Description   | Unit          | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of Suncoast, Inc. |
|-----------------|---|---------------|--|------------------------------------|
| Cate            | gory IV - Roller Shades   |               |  |                                    |
| disco<br>spec   | Products or approved alternate. Indicate name of manufacturer ar<br>ount from MSRP price. If bidding other than Vista Products, comple<br>ifications sufficient to evaluate product must be submitted with bid.<br>P price catalog or price sheets.                             | ete           |  |                                    |
| 28              | Manufacturer:   |               |  |                                    |
| 20              |   | % discount    |  |                                    |
| 29              | Manufacturer:   | 1             |  |                                    |
|                 |   | % discount    |  |                                    |
| 30              | Installation labor for roller shades  | each          |  |                                    |
| 31              | Removal of existing roller shades   | each          |  |                                    |
| 32              | Minimum labor for roller shades   | minimum       |  |                                    |
| Cate            | gory V - Repair Labor and Repair Parts  |               |  |                                    |
| Labo            | r   |               |  |                                    |
| labor<br>roller | repair labor category is for service calls made to repair existing blin<br>is not to be used in conjunction with the above vertical blind, alumi<br>shade items. Repair labor includes miscellaneous consumable su<br>led for repair to window coverings, overhead, and profit. | num blind, or |  |                                    |
| 33              | Standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | per hour      |  |                                    |
| 34              | Non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.   | per hour      |  |                                    |

|               | Description   | Unit          | CVB Inc.,<br>dba<br>Coastal Window Treatments                    | Quality Window Tinting |
|---------------|---|---------------|--|------------------------|
| Cate          | gory IV - Roller Shades   |               |  |                        |
| disco<br>spec | a Products or approved alternate. Indicate name of manufacturer ar<br>ount from MSRP price. If bidding other than Vista Products, comple-<br>ifications sufficient to evaluate product must be submitted with bid.<br>RP price catalog or price sheets.                             | ete           |  |                        |
| 28            | Manufacturer:   |               | Vista Products   |                        |
| 20            |   | % discount    | 20%  |                        |
| 29            | Manufacturer:   |               |  |                        |
|               |   | % discount    |  |                        |
| 30            | Installation labor for roller shades  | each          | Up to 52" in width \$9.00  |                        |
|               |   |               | >52"in width \$12.00   |                        |
| 31            | Removal of existing roller shades   | each          | Up to 52" in width \$6.00  |                        |
| 01            |   | ouon          | >52"in width \$8.00  |                        |
| 32            | Minimum labor for roller shades   | minimum       | \$55.00<br>Per trip (divided if multiple jobs at same<br>school) |                        |
| Cate          | gory V - Repair Labor and Repair Parts  |               |  |                        |
| Labo          | pr  |               |  |                        |
| labo<br>rolle | repair labor category is for service calls made to repair existing blin<br>r is not to be used in conjunction with the above vertical blind, alumi<br>r shade items. Repair labor includes miscellaneous consumable su<br>led for repair to window coverings, overhead, and profit. | num blind, or |  |                        |
| 33            | Standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | per hour      | \$55.00  |                        |
| 34            | Non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.   | per hour      | \$55.00  |                        |

|               | Description   | Unit          | Tint King, LLC |
|---------------|---|---------------|----------------|
| Cate          | gory IV - Roller Shades   |               |                |
| disco<br>spec | a Products or approved alternate. Indicate name of manufacturer ar<br>ount from MSRP price. If bidding other than Vista Products, comple-<br>difications sufficient to evaluate product must be submitted with bid.<br>RP price catalog or price sheets.                            | ete           |                |
| 28            | Manufacturer:   |               | Vista          |
| 20            |   | % discount    | 10%            |
| 29            | Manufacturer:   | o             |                |
|               |   | % discount    |                |
| 30            | Installation labor for roller shades  | each          | \$15.00        |
| 31            | Removal of existing roller shades   | each          | \$10.00        |
| 32            | Minimum labor for roller shades   | minimum       | \$65.00        |
| Cate          | gory V - Repair Labor and Repair Parts  |               |                |
| Labo          | n   |               |                |
| labo<br>rolle | repair labor category is for service calls made to repair existing blin<br>r is not to be used in conjunction with the above vertical blind, alumi<br>r shade items. Repair labor includes miscellaneous consumable su<br>led for repair to window coverings, overhead, and profit. | num blind, or |                |
| 33            | Standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | per hour      | \$70.00        |
| 34            | Non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.   | per hour      | \$75.00        |

|                        | Description   | Unit                   | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of Suncoast, Inc. |
|------------------------|---|------------------------|--|------------------------------------|
| Repa                   | air Parts - (Functional component of a unit)  |                        |  |                                    |
| 35                     | Repair parts for repair to blinds are to be billed at net cost.<br>Include a percentage allowed for overhead and profit. A<br>MAXIMUM OF 10% MARK-UP will be allowed. (Indicate this<br>percentage in the space to the right). A mark-up on sales tax will<br>not be allowed. A copy of the supply house invoice shall be<br>submitted with the Contractor's invoice. | % mark-up              |  |                                    |
| Cate                   | gory VI - Window Film   |                        |  |                                    |
| pricii<br>othe<br>prod | ico Window Films or approved alternate. Indicate name of manufaing for product including installation per square foot for window film.<br>r than Madico Window Film, complete specifications sufficient to evuct must be submitted with bid.  | If bidding             |  |                                    |
|                        | l Solar Film  |                        |  |                                    |
| 36                     | Manufacturer:   |                        | St. Gobain Solar-Gard<br>Film                    | Solar Gard Film<br>2 mil           |
| 30                     |   | installed<br>per sq ft | \$3.50   | \$3.50                             |
| 37                     | Removal of existing window film   | per sq ft              | \$1.50   | \$1.00                             |
|                        |   |                        | \$35.00  |                                    |
| 38                     | 38 Minimum labor for window film  |                        | Plus \$0.50 per mile<br>travel                   | \$65.00                            |

|                        | Description   | Unit                   | CVB Inc.,<br>dba<br>Coastal Window Treatments                    | Quality Window Tinting |
|------------------------|---|------------------------|--|------------------------|
| Repa                   | air Parts - (Functional component of a unit)  |                        |  |                        |
| 35                     | Repair parts for repair to blinds are to be billed at net cost.<br>Include a percentage allowed for overhead and profit. A<br>MAXIMUM OF 10% MARK-UP will be allowed. (Indicate this<br>percentage in the space to the right). A mark-up on sales tax will<br>not be allowed. A copy of the supply house invoice shall be<br>submitted with the Contractor's invoice. | % mark-up              | Misc repair and replacement parts will be provided at no charge. |                        |
| Cate                   | gory VI - Window Film   |                        |  |                        |
| pricir<br>othe<br>prod | ico Window Films or approved alternate. Indicate name of manufacing for product including installation per square foot for window film. r than Madico Window Film, complete specifications sufficient to evoluct must be submitted with bid.  | If bidding             |  |                        |
|                        | Manufacturer:   |                        |  | Madico Mil Solar Film  |
| 36                     |   | installed<br>per sq ft | \$3.50   | \$4.00                 |
| 37                     | Removal of existing window film   | per sq ft              | \$1.00   | \$1.25                 |
| 38                     | Minimum labor for window film   | minimum                | \$85.00<br>Minimum order including labor & film                  | \$65.00                |

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|   | Description                                  | Unit                   | Tint King, LLC |
|---|--|------------------------|----------------|
| Repa  | air Parts - (Functional component of a unit) |                        |                |
| Repair parts for repair to blinds are to be billed at net cost.<br>Include a percentage allowed for overhead and profit. A<br>MAXIMUM OF 10% MARK-UP will be allowed. (Indicate this<br>percentage in the space to the right). A mark-up on sales tax will<br>not be allowed. A copy of the supply house invoice shall be<br>submitted with the Contractor's invoice. |  | 10%                    |                |
| Cate  | gory VI - Window Film                        |                        |                |
| Madico Window Films or approved alternate. Indicate name of manufacturer and pricing for product including installation per square foot for window film. If bidding other than Madico Window Film, complete specifications sufficient to evaluate product must be submitted with bid.   |  |                        |                |
| 2 Mil   | l Solar Film                                 |                        |                |
| Manufacturer:   |  | Madico                 |                |
| 36  |  | installed<br>per sq ft | \$3.15         |
| 37  | Removal of existing window film              | per sq ft              | \$0.85         |
| 38  | Minimum labor for window film                | minimum                | \$60.00        |

|   | Description   | Unit      | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of<br>Suncoast, Inc. |
|---|---|-----------|--|---------------------------------------|
| Cate  | gory VII - Subcontracted Services   |           |  |                                       |
| cates<br>cove   | accasion, it is recognized that subcontracted services may be neces<br>gory is for special subcontracted services, not in the regular course<br>rings and window film installation and repair service and only to be<br>written approval from the Facilities Services representative.   | of window |  |                                       |
| 39  | Subcontracted services are to be billed at net cost. A MAXIMUM<br>OF 10% MARK-UP of cost will be allowed. A mark-up of sales<br>tax will not be allowed.<br>A copy of the itemized subcontracted services invoice from the<br>subcontractor must be included with all billings to the SBSC for<br>subcontracted services. Indicate this percentage in the space to<br>the right.            | % mark-up | 8%   | 10%                                   |
| Cate  | gory VIII - Rental of Equipment   |           |  |                                       |
| On occasion, it is recognized that rental of equipment may be necessary. This category is for special rental equipment that is used on occasion, not in the regular course of window coverings and window film installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. |   |           |  |                                       |
| 40  | Rental shall be billed at net cost. Include a percentage allowed for<br>overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of<br>rental equipment will be allowed. A mark-up of sales tax will not<br>be allowed.<br>A copy of the itemized rental invoice from the supplier shall be<br>submitted with the Contractor's invoice. Indicate this percentage<br>in the space to the right. | % mark-up | 8%   | 10%                                   |

| Description  | Unit  | CVB Inc.,<br>dba<br>Coastal Window Treatments       | Quality Window Tinting |
|--|---|---|------------------------|
| Category VII - Subcontracted Services  |   |   |                        |
| On occasion, it is recognized that subcontracted services may be neces<br>category is for special subcontracted services, not in the regular course<br>coverings and window film installation and repair service and only to be<br>prior written approval from the Facilities Services representative.   | of window                                     |   |                        |
| <ul> <li>Subcontracted services are to be billed at net cost. A MAXIMUM OF 10% MARK-UP of cost will be allowed. A mark-up of sales tax will not be allowed.</li> <li>A copy of the itemized subcontracted services invoice from the subcontractor must be included with all billings to the SBSC for subcontracted services. Indicate this percentage in the space to the right.</li> </ul>            | % mark-up                                     | N/A<br>Subcontracted services will not occur.<br>0% | 10%                    |
| Category VIII - Rental of Equipment  | I   |   |                        |
| On occasion, it is recognized that rental of equipment may be necessary<br>category is for special rental equipment that is used on occasion, not in<br>course of window coverings and window film installation and repair servi<br>used with prior written approval from the Facilities Services representation<br>for active use of equipment. Payment for inactive use will not be allowed          | the regular<br>ices and only<br>ve. Rental is |   |                        |
| <ul> <li>Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. A mark-up of sales tax will not be allowed.</li> <li>A copy of the itemized rental invoice from the supplier shall be submitted with the Contractor's invoice. Indicate this percentage in the space to the right.</li> </ul> | % mark-up                                     | 10%   | 10%                    |

|   | Description   | Unit      | Tint King, LLC |
|---|---|-----------|----------------|
| Cate  | egory VII - Subcontracted Services  | 1         |                |
| cate;<br>cove   | occasion, it is recognized that subcontracted services may be neces<br>gory is for special subcontracted services, not in the regular course<br>erings and window film installation and repair service and only to be<br>written approval from the Facilities Services representative.  | of window |                |
| <ul> <li>Subcontracted services are to be billed at net cost. A MAXIMUM OF 10% MARK-UP of cost will be allowed. A mark-up of sales tax will not be allowed.</li> <li>A copy of the itemized subcontracted services invoice from the subcontractor must be included with all billings to the SBSC for subcontracted services. Indicate this percentage in the space to the right.</li> </ul>                                 |   | % mark-up | 10%            |
| Cate  | gory VIII - Rental of Equipment   |           |                |
| On occasion, it is recognized that rental of equipment may be necessary. This category is for special rental equipment that is used on occasion, not in the regular course of window coverings and window film installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. |   |           |                |
| 40  | Rental shall be billed at net cost. Include a percentage allowed for<br>overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of<br>rental equipment will be allowed. A mark-up of sales tax will not<br>be allowed.<br>A copy of the itemized rental invoice from the supplier shall be<br>submitted with the Contractor's invoice. Indicate this percentage<br>in the space to the right. | % mark-up | 10%            |

| Description                             | Unit | RCB of Sarasota Inc.<br>dba<br>AAA Solar Gard Co | Auto Trim Design of<br>Suncoast, Inc. |
|---|------|--|---------------------------------------|
| Delivery or Completion in Calendar Days |      | 30   | 7-14                                  |
| Notes                                   |      |  |                                       |
| Contact Person:                         |      | Karen O'Brien Dolan                              | William Davis                         |
| Address:                                |      | 4939 Nutmeg Ave                                  | 6718 14th St West                     |
|   |      | Sarasota, FL 34231                               | Bradenton, FL 34207                   |
| Phone:                                  |      | 941-921-2775                                     | 941-753-3172                          |
| Fax:                                    |      |  | 941-753-3264                          |
| Federal ID:                             |      | 65-0394140                                       | 59-1746859                            |
| Email:                                  |      | karenodolan@aol.com                              | bill@atdsuncoast.com                  |
|   |      |  |                                       |
|   |      |  |                                       |

| Description                             | Unit | CVB Inc.,<br>dba<br>Coastal Window Treatments        | Quality Window Tinting     |
|---|------|--|----------------------------|
| Delivery or Completion in Calendar Days |      |  |                            |
| Notes                                   |      |  |                            |
| Contact Person:                         |      | David R. Hartman                                     | Stephen K. Black           |
| Address:                                |      | 4666 Ashton Road                                     | 941 Hancock Ave            |
|   |      | Sarasota, FL 34233                                   | Sarasota, FL 34232         |
| Phone:                                  |      | 941-923-7622   | 941-371-6837               |
| Fax:                                    |      | 941-923-7653   | 941-371-6837               |
| Federal ID:                             |      | 65-0229527   | 65-1136743                 |
| Email:                                  |      | <u>coastalwindowtreatment</u><br><u>@comcast.net</u> | qualitytinting@comcast.net |
|   |      |  |                            |
|   |      |  | Recorded by: Nikki Brock   |

| Description                             | Unit | Tint King, LLC               |
|---|------|------------------------------|
| Delivery or Completion in Calendar Days |      |                              |
| Notes                                   |      |                              |
| Contact Person:                         |      | Chris Brennan                |
| Address:                                |      | 7358 Pendleton Pike          |
|   |      | Indianapolis, IN 46226       |
| Phone:                                  |      | 317-541-8468                 |
| Fax:                                    |      |                              |
| Federal ID:                             |      | 26-2812616                   |
| Email:                                  |      | indytintking@yahoo.com       |
|   |      |                              |
|   |      | Witnessed by: Joyce E. Haney |